



**Annual Membership Business
Meeting Treasurer's Report
Thursday, September 19, 2024**

INCOME REPORT:

NPI's income for the reporting period reflects growth year-over-year in the three principal sources of revenue: Membership, Conference Registrations, and the AEP program.

2024 Conference Registrations are tracking similarly to the 2023 registrations. 57th Annual Conference, October 5-8, 2025, Rosen Shingle Creek Resort – Orlando, FL.

The AEP program saw continued growth in agency participation and revenue.

EXPENSE REPORT:

NPI's expenses for the reporting period related to Membership and administration of the AEP program have remained consistent year-over-year. NPI's expenses related to the Annual Conference and AEP Gala have increased in line with increased attendee registration and related to initiatives to improve the overall attendee experience.

BALANCE SHEET:

The balance sheet reflects a nominal increase over this time last year.

FINANCIAL AUDIT:

- The 2024 financial audit has been completed, and no discrepancies were found in the bank reconciliation or financial reports.
- All monthly transactions are filed by date, and all checks are filed by number with the supporting documentation and approvals.
- The computer system is continually backed up to the cloud daily and monthly to a backup drive.
- Credit card payments are reconciled monthly.
- The Executive Director continues to keep the best interests of NPI in mind when performing his duties in a professional and financially responsible manner.

Respectfully submitted,

Brandon Harper, CTCD
NPI Treasurer